



Water and Wastewater Systems
Operation and Maintenance

Municipal and Industrial

Meter Reading and Billing

Design/Build/Operate (DBO) Contracts

Utility Management and Administration

Special Purpose Taxing Districts

2nd September 2008

Integra Water LLC
The West Lofts
11 East Second Avenue
Rome, GA 30161

F.A.O Joan Young

Dear Joan:

Severn Trent Services would be delighted to partner with Integra water, to provide exceptional Utility services to the citizens and commission of Camden County Georgia.

Severn Trent Services is one of the largest water and wastewater operational companies in the United States and has become recognized as a leader in providing cost-effective operations while ensuring the highest level of service and regulatory compliance. Our full utility and customer service experience spans 30 years with multiple clients that we have successfully served – without interruption – since the 1970s. We currently provide contract operations in 23 states – from the Atlantic to the Pacific – and continue to grow to service additional states each year. Our more than 1,100 professionals are responsible for 425 contracts that encompass nearly 450 water and wastewater facilities.

Severn Trent full utility operations management maintenance and customer service solutions can provide an unparalleled service to our customers, this service can be tailored to the exact needs of the clients, and Severn Trent can provide facility management operations and maintenance for any of these utility functions.

- Water and Wastewater Plants
- Distribution and Collections systems
- Lift Stations
- Storm Water Systems
- Re-use Water Systems
- Industrial Pre-treatment
- Meter Reading
- Utility Billing
- Customer Service and Revenue Collection

All this will be undertaken by Severn Trent Services own dedicated management staff, whilst utilizing where possible workforce and suppliers from the communities we serve.



As part of a long standing \$4 billion dollar global company – with the associated strength and stability that our clients deserve and expect – our long standing South Eastern USA presence gives Severn Trent the commitment and attention to detail of a small, local company to ensure our clients receive the highest quality of management and service. This experience –Across the country and around the world – provides the insight necessary to deliver services cost-effectively for our clients without compromising quality.

I would welcome the opportunity to discuss this further, and learn more about the community and how Severn Trent can serve you. Please feel free to contact me (941-266-0829 or tduffy@stes.com) if I can answer any questions or provide any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Terry Duffy', with a horizontal line extending to the left.

Terry Duffy
Business Development Manager